



Anna Grishchenkova

Partner at KIAP, Attorneys at Law (commercial arbitration and dispute resolution) - <https://www.kiap.com/team/anna-grishchenkova-.html>

Partner, LL.M. in US Law. 17 years of experience in dispute resolution.

Anna is recommended by the international legal rankings Chambers Europe, Chambers Global, Legal 500 EMEA and Best Lawyers.

Anna is a Vice-Chairman of Arbitration commission of ICC Russia.

Anna has the status of Member of The Chartered Institute of Arbitrators (CIArb).

During 2016-2018 and from 2020 she is a regional representative of Russia in the IBA Litigation Committee.

Anna is also a Regional Ambassador at HK45 - Hong Kong International Arbitration Centre's committee (HKIAC).

Anna's core specialisation: commercial, construction, corporate disputes.

Anna participated in 400+ legal proceedings, incl. representing clients in Russian and international arbitration centres.

Anna acted as an expert in processes conducted in foreign jurisdictions.

Anna is included into a list of arbitrators in Austria (VIAC), Kuala Lumpur (AIAC), Hong Kong (HKIAC), South Korea (KCAB), is the Board Member and arbitrator of the Arbitration Center.

Anna is an author of the book "Psychology and persuasion skills in dispute resolution".

Anna acted as co-editor and co-author of the "Commentary on Russian arbitration laws" (RAA) and co-editor and co-author of "Arbitration in Asia" (in Russian language).

Anna is a speaker at major international and Russian law conferences.

"Brilliant at speaking in court and can find proper arguments for every situation", "An extremely persistent lawyer who always stands her ground", a professional with a "sound knowledge of law", "tenacious and composed" lawyer" - this is what influential international ranking services, such as Chambers Europe, Chambers Global, Legal 500 and Best Lawyers, say about Anna.

Languages:

Russian, English (fluent), German (conversational).

Education:

- Project "Effective representation in dispute resolution" (Germany, Humboldt Foundation) (2015 - 2016)
- Internship under British-Russian program for young lawyers organized by Bar Council, London (2014)
- Pericles Autonomous not-for-profit organisation (ANO), LL.M. in US law (2011)
- Tula State University, law faculty (2004)
- Internship at J.P. Morgan Asset Management (New York) under a joint program of US State Department, the Fortune magazine and the women's organization Vital Voices (2010)
- Courses "International Transactions" and "International Arbitration" under a joint training program of San Diego University and Sorbonne (2009).
- Auditor certificate in general audit (Moscow) (2007).

Examples of current and finished projects:

As an arbitrator:

Acted as an arbitrator in several cases in ICAC (MKAS), IAC (Belarus), Russian arbitration center and Arbitration center at RSPF.

As a counsel:

- Representation of a huge construction company in several arbitral proceedings in ICC;
- Representation of the oil company in two LCIA proceedings
- Representation of Belorussian company with foreign investment in a construction dispute under Belorussian law in arbitration in IAC (Belarus);
- Representation of a Russian company in a dispute related to delivery of an equipment in Vienna International Arbitral Centre (VIAC);
- Representation of Italian construction company in series of disputes in arbitration in ICAC (MKAS);
- Representation of a bank in arbitration in LCIA;
- Representation of an energy provider in a dispute with a contractor under a gas pipeline construction contract worth 2+ bln roubles.

- Advocacy for a major manufacturing group in the course of a hostile takeover;
- Representation of a subsidiary of a mid-eastern petroleum company in a dispute over the construction of oil wells (defence against a claim for damages of some \$32 mln).
- Representation of Russian Design Bureau (Bureau is designing subsea vessels and developing deep water rescue facilities against the orders of the Russian Navy) in a dispute before the International Court of Arbitration of the International Chamber of Commerce against Italian supplier of technological equipment.
- Advocacy for a Russian bank in a dispute involving investment in a number of production wells.
- Representation of a consumer electronics retailer in several claims for damages totalling 100+ mln roubles.
- Representation of a Russian company in more than 15 disputes concerning a large real estate located in the center of Moscow.
 - Representation of a Russian Design Bureau in 800 mln. rub. series of disputes concerning termination of the contract.
 - Representing one of the biggest airline companies in a bankruptcy matter of a large tour operator.
 - Representation of a Russian corporate member of a Finnish industrial conglomerate in a dispute with a minority shareholder.

Professional background:

2015 – currently – partner with KIAP (Russia, Moscow)

2008 – 2015 – lawyer, head of dispute resolution practice in FBK Legal (Russia, Moscow)

2009- 2011- LL.M in US Law (Pericles, Moscow)

2004 – 2008 – lawyer, head of legal in Center of audit and consulting (Russia, Tula)

2007 – qualification as auditor

1999 – 2004 - Tula State University, studies of law